



**ZOLL Medical Corporation**  
 Worldwide HeadQuarters  
 269 Mill Rd  
 Chelmsford, Massachusetts 01824-4105  
 (978) 421-9655 Main  
 (800) 348-9011  
 (978) 421-0015 Customer Support  
 FEDERAL ID#: 04-2711626

**TO: Daytona Beach Fire Department**  
 301 South Beach Street  
 Daytona Beach, FL 32114

Attn: **Victor Irland**

email: [Irlandvictor@dbfd.us](mailto:Irlandvictor@dbfd.us)

Tel: 386-566-7500

**QUOTATION 289022 V:3**

DATE: November 09, 2018

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Free Freight

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
1	601-2221011-01	<p><b>X Series ® Manual Monitor/Defibrillator \$14,995</b>            with 4 trace tri-mode display monitor/ defibrillator/            printer, comes with Real CPR Help®, advisory            algorithm, advanced communications package (Wi-Fi,            Bluetooth,            USB cellular modem capable) USB data transfer            capable and large 6.5"( 16.5cm) diagonal screen,            full 12 ECG lead view with both dynamic and static            12-lead mode display.</p> <p><b>Accessories included:</b></p> <ul style="list-style-type: none"> <li>• MFC cable</li> <li>• MFC CPR connector</li> <li>• A/C power adapter/ battery charger</li> <li>• A/C power cord</li> <li>• One (1) roll printer paper</li> <li>• 6.6 Ah Li-ion battery</li> <li>• Carry case</li> <li>• Declaration of Conformity</li> <li>• Operator's Manual</li> <li>• Quick Reference Guide</li> </ul> <p>• One (1)-year EMS warranty</p> <p><b>Advanced Options:</b>  <b>Real CPR Help Expansion Pack \$ 995</b>            CPR Dashboard quantitative depth and rate in real            time, release indicator, interruption            timer, perfusion performance indicator (PPI)            • See - Thru CPR artifact filtering</p>	2	\$37,275.00	\$30,565.50	\$61,131.00 *

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <http://www.zoll.com/GTC> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

Zandra Evans  
 EMS Territory Manager  
 727-455-1484

1. DELIVERY WILL BE MADE 90-120 DAYS AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. PRICES QUOTED ARE VALID FOR 60 DAYS.
3. APPLICABLE TAX WILL BE ADDED AT THE TIME OF INVOICING.
4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
5. FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO [ESALES@ZOLL.COM](mailto:ESALES@ZOLL.COM).
6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.
7. PLACE YOUR ACCESSORY ORDERS ONLINE BY VISITING [www.zollwebstore.com](http://www.zollwebstore.com).



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		<b>ZOLL Noninvasive Pacing Technology: \$2,550</b>				
		<b>Masimo Pulse Oximetry</b>				
		<b>SP02 \$1,795</b>				
		• Signal Extraction Technology (SET) • Rainbow SET				
		<b>NIBP Welch Allyn Includes: \$3,495</b>				
		• Smartcuff 10 foot Dual Lumen hose • SureBP Reusable Adult Medium Cuff				
		<b>End Tidal Carbon Dioxide monitoring (ETCO2)</b>				
		<b>Orion Microstream Technology: \$4,995</b>				
		Order required Microstream tubing sets separately				
		<b>Interpretative 12- Lead ECG: \$8,450</b>				
		• 12-Lead one step ECG cable- includes 4- Lead limb lead cable and removable precordial 6- Lead set				
2	8000-0580-01	Six hour rechargeable Smart battery	4	\$495.00	\$420.75	\$1,683.00 *
3	8000-0895	Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs	2	\$157.50	\$133.88	\$267.76 *
4	8000-0330	SpO2 Rainbow Reusable Patient Cable: Connects to LNCS Single Use and Reusable Sensors (4 ft)	2	\$295.00	\$221.25	\$442.50 *

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5	8000-0294	SpO2 LNCS Adult Reusable Sensor (1 each)	2	\$295.00	\$221.25	\$442.50	*
6	8300-0500-01	SurePower 4 Bay Charging System including 4 Battery Charging adapters	2	\$2,583.00	\$2,195.55	\$4,391.10	*
7	8300-0250-01	SurePower Charger Adapter	2	\$295.00	\$82.45	\$164.90	*
8	8900-0400	CPR stat-padz HVP Multi-Function CPR Electrodes - 8 pair/case	5	\$560.00	\$420.00	\$2,100.00	*
9	4001-9930	ZOLL M-Series Biphasic w/Pacing + 3 parameters (Includes CCT) Trade-In	2		(\$500.00)	(\$1,000.00)	**

\*\*Trade value guaranteed only through December 31, 2018.

\*\*Trade-In Value valid if all equipment purchased is in good operational and cosmetic condition, and includes all standard accessories. Customer assumes responsibility for shipping trade-in equipment to ZOLL Chelmsford within 60 days of receipt of new equipment. Customer agrees to pay cash value for trade-in equipment not shipped to ZOLL on a timely basis.

\*Reflects National Purchasing Partners (NPP) Contract Pricing.

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