AGENDA SUMMARY The City of Daytona Beach

DEPARTMENT/DIVISION:		Me	eting Date:	12/06/2017	
Finance			V-0-0-0		
STAFF CONTACT:			First Age	nda Action:	12/06/2017
Patricia Bliss, Chief Financial Officer					
ITEM TITLE:			Second Age	nda Action:	
Merchant Services Contracts approval with ETS Corp					
ACTION (check one): Presentation ☐ Discussion ☐ Resolution ☒ Ordinance ☐ Resolution — PUBLIC HEARING ☐ Ordinance on first reading — PUBLIC HEARING ☐					
IS ITEM BUDGETED: YES ⊠ NO ☐ BUDGET \$					
TOTAL COST \$ 7,100					
VISION PLAN/STRATEGIC PLANNING INITIATIVE: Improve access for citizens through inclusive					
approaches to governing, planned change and visible accountability					
BACKGROUND: City Commission to adopt a resolution to approve credit card merchant services contracts					
with Electronic Transaction Systems (ETS) Corporation, 20135 Lakeview Center Plaza, Ashburn, VA 20147, for					
the golf and tennis facilities. The current point of sale system (POS) at the golf and tennis facilities is Club					
Prophet Systems (Proshopkeeper). The system has been in use by the City since 2001 and has been an excellent					
record keeping tool for inventory and transactional data. To enhance credit card security and comply with the					
EMV technical standard, or chip technology, Club Prophet needs to complete the installation of chip readers at					
the golf and tennis facilities. Club Prophet's exclusive merchant services credit card provider is ETS Corporation					
in conjunction with Merrick Bank Corporation and new contracts are requested. The estimated annual merchant					
service fees for golf and tennis centers are \$4,700 and \$2,400 respectively. The contracts are on a month-to-					
month basis and renews by successive months unless terminated. The City has the ability to terminate both					
contracts upon 30 day notice. The City Manager is requested to be authorized to exercise termination of the					
contracts. The request is to authorize the City Manager to sign the merchant applications and agreements					
(contracts) and the Chief Financial Officer will be authorized to complete any additional forms and designate					
online access. The CFO also will be authorized to review and adjust which merchant services are selected for the					
City in order to accommodate the rapid changes in technology and to ensure internal procedures are followed.					
Funds are available in the Golf Course Fund and Tennis Center Fund.					
STAFF/BOARD RECOMMENDATION: Chief Financial Officer recommends approval.					
REVIEWED BY AS REQUIRED:					
DEPT./DIVISION HEAD	PURCHASING	LEGA	<u> </u>	CITY MA	NACER
DEFI./DIVISION READ	FURCHASING	LEGA	L	CITTIVIA	NAGEN
P. Bliss	P. Bliss	C	30	4	
DATE: 11 27 17	DATE: 11 27/17	DATE:	11/28/17	DATE://	129/17