
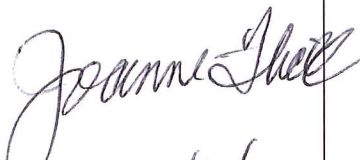

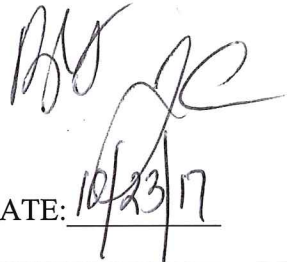


# AGENDA SUMMARY

## The City of Daytona Beach

<b>DEPARTMENT/DIVISION:</b> Fire Department <b>STAFF CONTACT:</b> Dru Driscoll <b>ITEM TITLE:</b> Fire Department - Fire Apparatus Replacement Program - FY 17/18	<b>Meeting Date:</b> 11/01/2017  First Agenda Action:  Second Agenda Action:		
<b>ACTION (check one):</b> Presentation <input type="checkbox"/> Discussion <input type="checkbox"/> Resolution <input checked="" type="checkbox"/> Ordinance <input type="checkbox"/> Resolution – PUBLIC HEARING <input type="checkbox"/> Ordinance on first reading – PUBLIC HEARING <input type="checkbox"/>			
<b>IS ITEM BUDGETED:</b> YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> BUDGET \$ 450,000 TOTAL COST \$ <del>449,903.00</del> 450,000			
<b>VISION PLAN/STRATEGIC PLANNING INITIATIVE:</b> <u>Infrastructure - To ensure that the citizens of Daytona Beach have the services and infrastructure needed to maintain and enhance their quality of life.</u>			
<b>BACKGROUND:</b> <u>Resolution authorizing a statement of intent to use debt financing for and the purchase of one (1) E-One Typhoon Fire Engine Pumper apparatus (\$450,000) from the authorized dealer Hall-Mark RTC - 725 SW 46<sup>th</sup> Avenue, Ocala, Florida 34474. Vehicle to be purchased from Orange County contract #Y13-1056-JS. Total purchase not to exceed \$450,000. Staff recommends City Commission approval of a statement of intent to reimburse using debt financing as part of the purchase resolution and approval of all necessary budget amendments. Authorizing the City Manager to execute all applicable documents. Funds for annual payment available in the General Fund.</u>			
<b>STAFF/BOARD RECOMMENDATION:</b> <u>Fire Chief &amp; Chief Financial Officer Recommend Approval.</u>			
<b>REVIEWED BY AS REQUIRED:</b>			
<b>DEPT./DIVISION HEAD</b>    DATE: <u>10/13/17</u>	<b>PURCHASING</b>    DATE: <u>10/16/17</u>	<b>LEGAL</b>    DATE: <u>10/18/17</u>	<b>CITY MANAGER</b>    DATE: <u>10/23/17</u>


*\$ 30,000 per year  
10 yrs*

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# MEMORANDUM

*Daytona Beach Fire Department*

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**MEMO TO:** James V. Chisholm, City Manager  
**FROM:** Dru Driscoll, Fire Chief   
**DATE:** October 11, 2017  
**SUBJECT:** Fire Apparatus Replacement Program - Purchase FY17/18

I respectfully request approval to submit for City Commission action by way of resolution a statement of intent to use debt financing and authorizing the purchase of one (1) E-One Typhoon Fire Engine Pumper apparatus (\$450,000) from the authorized dealer Hall-Mark RTC – 725 SW 46<sup>th</sup> Avenue Ocala, Florida 34474. The apparatus will be manufactured by E-One – 1601 SW 37<sup>th</sup> Ave. Ocala, FL 34474.

To obtain the best available pricing, the E-One apparatus is being purchased from Orange County contract Y13-1056-JS as E-One has been set as the standardized fire engine manufacture for the Daytona Beach Fire Department. Apparatus warranty reimbursement for in-house warranty work has been approved for the E-One apparatus. I additionally request that the city commission authorize the city manager to execute all necessary documents pertinent to this item and to approve all necessary budget amendments.

In adhering to your direction, we have created simple “work truck” style apparatus which is mechanically sound. I am confident our design and specification shall meet the needs of the City in a fiscally responsible manner. Particular attention was keenly paid to our fleet maintenance repair records to reduce/eliminate historic mechanical issues of our current fleet. Furthermore, consideration was given to the potential resale value of the apparatus’ design and specification.

The proposed fire engine apparatus will effectively relieve our 2006 Pierce Enforcer (veh.#4707) from frontline operations to be placed in reserve status. The 2006 Pierce Enforcer was originally purchased through a federal grant which has well passed its performance period.

Memo from the Chief Financial Officer referencing the inclusion of a statement of intent to use debt financing is attached.

Lender financing proposal will be presented for city commission action by way of ordinance as a separate agenda item.

Further details and documentation are included for your review in the attached agenda packet.

I thank you in advance for your consideration.



725 SW 46<sup>th</sup> Avenue  
Ocala, Florida 34474  
T (800) 524-6072  
M (321) 303-3970

## **FIRE APPARATUS PROPOSAL**

DATE: October 17, 2017

This proposal has been prepared for:

**Daytona Beach Fire Department**

**Attn: Chief Dru Driscoll**

**301 South Beach Street**

**Daytona Beach, FL 32114**

Hall-Mark RTC is pleased to offer the Daytona Beach Fire Department one (1) E-ONE pumper on an E-ONE Typhoon chassis. This vehicle shall be built in accordance with the attached specifications and is priced according to the open contract with Orange County (Y13-1056-JS). The purchase price shall include all vehicle components and NFPA equipment as requested by the fire department and listed in the attached documentation. Delivery will be 270 days after receipt of a Purchase Order and be F.O.B. Daytona Beach, FL.

The current purchase price for the specified unit is as follows:

<b>Dealer Net:</b>	<b>\$ 516,011.00</b>
<b>9% Discount per Orange County Contract</b>	<b>(\$ 46,441.00)</b>
<b>Additional Discount</b>	<b>(\$ 19,570.00)</b>
<b>Total</b>	<b>\$ 450,000.00</b>

This proposal includes a graphics package to match the last pumper. This offer shall expire November 15, 2017 unless agreed to by both parties.

**NOTE: As it relates to this offer, all invoices and correspondence will be sent to Fire Chief Dru Driscoll, 301 South Beach St., Daytona Beach, FL 32114. The liaison for this project will be Fire Chief Dru Driscoll. Warranty reimbursement is outlined in the letter previously sent to Chief Driscoll for a previous unit and is the same for this new apparatus.**

Sincerely,

*Nate Gilman*

Nate Gilman

Account Manager

Quote 87641 Rev 27

powered by **HALL-MARK**

**REVgroup.com**



# The CITY OF DAYTONA BEACH

"THE WORLD'S MOST FAMOUS BEACH"

Date: October 13, 2017  
To: James V. Chisholm, City Manager  
From: Patricia Bliss, Chief Financial Officer  
Subject: Intent to Use Debt Financing – One Fire Pumper

*Matalia Eckroth for  
Patricia Bliss*

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**Request:** City Commission to adopt a resolution declaring its intent to use debt financing in an amount not to exceed \$450,000 for the FY2018 acquisition of one fire pumper.

**Considerations:** A resolution is needed to declare the official intent of the City to reimburse itself from the proceeds of debt for expenses to be incurred with respect of the purchase of the fire pumper. The Finance Department will be requesting City Commission approval to authorize the loan by ordinance at a future date. This resolution allows the City to be reimbursed from debt proceeds should funds be needed prior to loan closing.

The Fire Chief has an agenda item to purchase one (1) E-One Typhoon Pumper from Hall-Mark RTC. Vehicle to be purchased from Orange County contract #Y13-1056-JS. Additionally, by City Code, issuance of debt requires adoption by ordinance. In order to take advantage of the favorable pricing, the City must issue a purchase order potentially before the final ordinance regarding the debt financing is adopted.

**Funding:** The acquisition of the pumper including the first year's debt payment is contained in the FY2017-2018 adopted budget.

**Recommendation:** Both the Fire Chief and I recommend that City Commission adopt a statement of intent to use debt financing together with the authorization to purchase equipment be in the same resolution. We are requesting that these items be included in the November 1, 2017 City Commission meeting agenda.

# SUFFICIENCY OF FUNDS CERTIFICATE

SUFFICIENCY OF FUNDS CERTIFICATE – Ord/Res. No.

*(give amount of funds and description of item(s) to be purchased or copy from "text" area on page one)*

This sufficiency is for the purchase of one (1) E-One Typhoon Fire Engine Pumper apparatus for an amount not to exceed \$450,000 from the authorized dealer Hall-Mark RTC - 725 SW 46<sup>th</sup> Avenue. Ocala, Florida 34474. Funding is available from proceeds of future debt financing.

Funds are available in account            001-800000-522-564001-801801 *WJ*

Name of Fund                                    General Fund

I, Patricia Bliss, Chief Financial Officer for The City of Daytona Beach, Florida, hereby certify that money required for the authorization approved by the above Ordinance/Resolution is in the treasury (as said phrase "in the treasury" is defined in Section 46-57(c) of the Code of Ordinances of said City) to the credit of the fund from which it is to be drawn and not appropriated for any other purpose: that I have filed and recorded this Certificate with the City Clerk and that same is executed pursuant to Section 46-57(c) of the Code of Ordinances of said City.

Approved:

*Natalia Eckroth*  
*for Patricia Bliss*                                    10/16/17  
Chief Financial Officer                                    Date

Recorded this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_\_.

\_\_\_\_\_  
City Clerk



725 SW 46<sup>th</sup> Avenue  
Ocala, Florida 34474  
T (352) 629-6305  
M (352) 239-2928  
F (352) 629-2018

November 14, 2016

Chief Dru Driscoll  
Daytona Beach Fire Department  
301 South Beach Street  
Daytona Beach, FL 32114

RE: Warranty Reimbursement

Dear Chief Driscoll,

Please allow this letter to serve as REV RTC's confirmation that warranty reimbursement will be made to the City of Daytona Beach at the Orange County Purchasing agreement rate of \$55.00 per hour.

REV RTC will administer the payment of the pre-approved warranty tasks with the City's designated personnel to make transactions as timely and efficiently as possible. You will also always have the ability to call REV RTC for mobile warranty support, service and maintenance at your station.

We look forward to being of service to the City of Daytona Beach and if you have any questions, please feel free to call me anytime at (352) 502-5287.

Best regards,

A handwritten signature in black ink that reads 'Billy Miles'.

Billy Miles  
Director of RTC Operations

## Request for Taxpayer Identification Number and Certification

Give Form to the  
 requester. Do not  
 send to the IRS.

Print or type See Specific Instructions on page 2.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>REV RTC, Inc</b>		
	2 Business name/disregarded entity name, if different from above <b>d/b/a Hall-Mark RTC</b>		
	3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶ _____		4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
	5 Address (number, street, and apt. or suite no.) <b>725 SW 46th Avenue</b>		Requester's name and address (optional)
	6 City, state, and ZIP code <b>Ocala, Fl. 34474</b>		
	7 List account number(s) here (optional)		

### Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Social security number									
or									
Employer identification number									
4	7		4	4	5	4	8	8	0

**Note.** If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

### Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

<b>Sign Here</b>	Signature of U.S. person ▶		Date ▶ <b>11/30/15</b>
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### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at [www.irs.gov/fw9](http://www.irs.gov/fw9).

#### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.*

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.