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FIRE APPARATUS PROPOSAL

DATE: October 17, 2017

This proposal has been prepared for:

Daytona Beach Fire Department

Attn: Chief Dru Driscoll

301 South Beach Street

Daytona Beach, FL 32114

Hall-Mark RTC is pleased to offer the Daytona Beach Fire Department one (1) E-ONE pumper on an E-ONE Typhoon chassis. This vehicle shall be built in accordance with the attached specifications and is priced according to the open contract with Orange County (Y13-1056-JS). The purchase price shall include all vehicle components and NFPA equipment as requested by the fire department and listed in the attached documentation. Delivery will be 270 days after receipt of a Purchase Order and be F.O.B. Daytona Beach, FL.

The current purchase price for the specified unit is as follows:

Dealer Net:	\$ 516,011.00
9% Discount per Orange County Contract	(\$ 46,441.00)
Additional Discount	<u>(\$ 19,570.00)</u>
Total	\$ 450,000.00

This proposal includes a graphics package to match the last pumper. This offer shall expire November 15, 2017 unless agreed to by both parties.

NOTE: As it relates to this offer, all invoices and correspondence will be sent to Fire Chief Dru Driscoll, 301 South Beach St., Daytona Beach, FL 32114. The liaison for this project will be Fire Chief Dru Driscoll. Warranty reimbursement is outlined in the letter previously sent to Chief Driscoll for a previous unit and is the same for this new apparatus.

Sincerely,

Nate Gilman

Nate Gilman

Account Manager

Quote 87641 Rev 27

